

ATECS, INC.
D/B/A ORANGE BLOSSOM GARMENT CARE
9835 Sunset Drive, Suite 1101
Miami, Florida. 33173
(305) 271-8233

02 August 1996

Staber Industries, INC.
Att: Mr. Jack Rees
President Sales Manager
4411 Marketing Place
Groveport, OH. 43125

Dear Jack:

I have been working with my Staber washer 2300 for two months now, and I thought I should let you know that I had made the right choice when I decided to purchase your product.

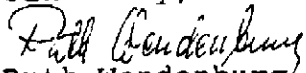
The savings in detergent, water and energy is outstanding, for a full load of 22 business shirts, I only use 1 ounce of detergent, the shirts come out clean and the fabric is soft and less wrinkled.

With the gentle cycle I wash (wet clean) silk, wool, cashmere, rayon, linen, and other fabrics. The only garments I clean at a cleaner with exxon 2000 are men suits (wool) ladies wool suits, only because of the interlinings.

This machine is ideal for a family business who is interested more in quality than in quantity, it is not necessary to purchase a large high tech system which calls for an electronic engineer to do the repairs and years to pay for the equipment.

When my Kenmore washer breaks down, I will get myself a second Staber 2300 without any hesitation, because, should anything ever go wrong with it we can repair it ourselves. Finally, I'm convinced that your company has put a fine peace of equipment on the market.

Sincerely,


Ruth Wendenburg.



George V. Voinovich
GOVERNOR

OHIO DEPARTMENT OF REHABILITATION AND CORRECTION

SOUTHEASTERN CORRECTIONAL INSTITUTION
5900 B.I.S. Rd.
Lancaster, Ohio 43130

May 2, 1997

TO: Bill Staber
Staber Industries, Inc.

FROM: Ray Hintz, Maintenance Superintendent

SUBJECT: QUALITY EQUIPMENT

Just to let you know how extremely pleased we are with our two Staber system 2000 washers and that we were really fortunate to view these at the trade show last year.

The two washers were placed in our honor dorm where laundry is done 7 days a week 18-20 hours a day. We had previously been replacing commercial washers every 3-4 months because of the usage and abuse.

To date we have only had one service call by our maintenance department and that was a belt repair. The belt was provided by your company at no cost but was the easiest repair we've ever had.

The quality and performance of your equipment remains superb and above any other type and/or brand we've purchased in my ten years here at this facility. The cost savings would be phenomenal when we can eventually buy these for every dorm.

Again, thank you for a quality product and professional courtesy in your demonstration and sales.

Sincerely,

Ray Hintz
Maintenance Superintendent

RH/bh



FIRE DEPARTMENT



MADISON TOWNSHIP
FRANKLIN COUNTY, OHIO
4567 FIREHOUSE LANE
GROVEPORT, OHIO 43125

Larry L. Flowers
Chief

Office
837-7883
Fax
836-0716

October 4, 1996

Mr. Bill Staber, President
Staber Industries, Inc.
4411 Marketing Place
Groveport, OH 43125

Dear Bill:

This letter is a thank you for introducing us, the Madison Township Fire Department, to the Staber System 2000 washing machine. Currently, we wash approximately five loads per day in both machines. Our personnel are most pleased with the wash results. In particular, we are impressed with the durability of both machines, including the responsiveness your company always provides us.

I'm also pleased with the operation savings that both machines provide our department.

Feel free to use us as a referral when talking to other fire departments. We would be willing to share our experiences with this product to anyone interested.

Thank you again for such a valuable product.

Sincerely,

A handwritten signature in cursive script, appearing to read "Larry L. Flowers".

Larry L. Flowers
Fire Chief

TRURO TOWNSHIP

Division of Fire

6900 East Main Street • Reynoldsburg, Ohio 43068
614-866-7391

March 24, 1997

Mr. Bill Staber
4411 Marketing Place
Groveport, Ohio 43125

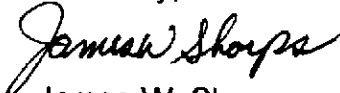
Dear Mr. Staber:

Just wanted to let you know how pleased we are with the System 2000 washer/extractor we purchased from you earlier this month.

It was difficult to get people to wash their fire gear. Now they are finding by using the System 2000, it makes it easy and the fire gear comes out looking and smelling great.

With all the good comments on this machine, I'm putting in the budget for next year, another System 2000.

Sincerely,



James W. Sharps
Chief

9/23/97

Dear David and Jeff,

We wanted to drop you a note to tell you how satisfied we are with the Saber washing machine. In comparison to my old standard washing machine a top loading Frigidaire, this machine is far superior. The Saber holds more clothes, definitely getting the job done with far less water consumption. I think I save even more because in being able to do larger loads, I end up washing less often, again less water usage. It's also nice to be able to use regular detergent instead of having to buy special low sudsing soap, which is not available in local stores. The small amount of soap it uses is also an added bonus. (A bottle of detergent ~~was~~ lasts a lot longer!) It used to take my dryer one full cycle to dry the clothes. Now, I'm happy to report, I can dry 3 loads of wet clothes in the 1 cycle!!

I have washed every blanket we own, even King size! The Saber has handled them all. No tears, no snags, no going to the laundry mat! Between the savings in water, soap, and not paying^{ing} the big machines in the laundry mat, we think the Saber will pay for itself within a year.

Tell people NOT to let the price put them off because in the long term, this is still a bargain!! We would highly, (and I've already) recommend the washing machine to anybody that asks.

Our thanks to you both!

Paul and Charlene Shauer

July 18, 1995

Mr. Jim Staber
Staber Industries, Inc.
4411 Marketing Place
Groveport, OH 43125

Hi to the Staber family,

It seems as though we are becoming old friends through our washing machine association.

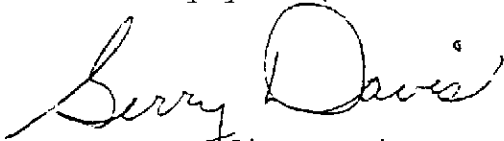
Jim and I thoroughly enjoyed our recent visit with Jim, Sr. and almost kept him as part of the family, but knowing that he would be sorely missed we had to let him continue on his mission.

The new machine is in and working just as promised. It hasn't been an effort in futility and thank goodness we were up to the challenge and won the battle. My laundry has been cut down from approximately 10 loads a week to 5 or 6 and that's a great load off of my time schedule. Drying time has certainly been decreased since I can now dry the equivalent of 2 loads in 40-50 minutes compared to my previous drying of 1 load in the same amount of time. The clothes are looking good, and as you know, having been to my home, I have very high expectations of what looks good and what doesn't when it comes to bright, clean laundry.

Again, let me say thanks for your wonderful personal service and I hope this proves to be a lifetime satisfying manufacturer/customer relationship.

Wishing you the best in all that you do, I am,

Sincerely yours,

A handwritten signature in cursive script that reads "Gerry Davis". The signature is written in dark ink and is positioned above the typed name and address.

Mrs. Geraldine Davis
5303 N. Rutherford Ave.
Chicago, IL 60656

312-763-8449 - home phone
708-867-7400 - office phone

A NOTE TO SII FROM A SATISFIED SYSTEM 2000 OWNER

Dear Messrs. Staber,

Our new Staber washing machine is absolutely terrific. I can only think of positive things to say about it.

Since we are off the grid (solar) and get our water from a spring, we are especially pleased with the machines' low energy requirements and its low water consumption.

I also very much enjoy the peaceful agitation (and gentle release of the spent water) of the Staber, as opposed to the aggressive swishing (and avalanche of spent water) of my old Maytag.

Thank you for making such a fine product.

Best Regards,
Susan Leach
Mountain Ranch, CA

May 30 1995

Home in the Meadow Ranch

Dear Messrs. Staber,

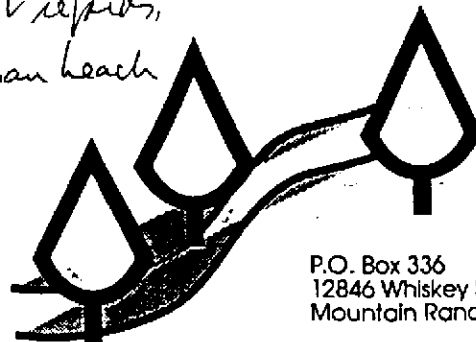
Our new Staber Washing Machine is absolutely terrific. I can only think of positive things to say about it.

Since we are off the grid (solar) and get our water from a spring, we are especially pleased with the machines' low energy requirements and its low water consumption.

I also very much enjoy the peaceful agitation (and gentle release of the spent water) of the Staber, as opposed to the aggressive swishing (and avalanche of spent water) of my old Maytag.

Thank you for making such a fine product.

Best regards,
Susan Leach



P.O. Box 336
12846 Whiskey Slide Road
Mountain Ranch, California 95246

Dear Mr Saher —

Please find enclosed the defective circuit board for my washing machine. Apparently, you diagnosed its problem correctly, for it works great now.

I really appreciate your attitude when I called and told you that it needed repair. I don't mind paying a couple of dollars more for a product when it's backed up by the company that makes it.

And one more thing — your machine is really amazing! Not only does it do everything you say it does — but it was also incredibly easy to accomplish the repair. I did it myself, without benefit of

my husband, (who was off on round-ups -
were cattle ranchers) or other electrical
genius. It only took me about 10
minutes. This is particularly helpful,
as we live 2 1/2 hours from any kind
of civilization, much less an intelligent
repair person.

Thanks again

Jan Holder
Anchor Ranch
P.O. Box 453
Clifton, AZ 85533

P.S. If you ever need from-the-
consumer testimony for ads or
whatever, let me know. I'm
your biggest fan.

Dec. 18, 96

Dear Customer Service:

We bought a System 2000 Automatic washer and I am extremely pleased with it. We had read about the washer several years ago in The Lorain Medina Electric Coop magazine and I knew we needed a washer. We waited until the System 2000 came out and I'm glad we did. They save alot of water and being we have a kistern we can't be wasteful when we're having a dry spell. It would be saving for people that buy water too. I can load the washer clear up and I believe I put more clothes in my new washer then what I did in my old one, and they come out sparkling clean with less water and energy saving.

A satisfied Customer

330-667-2631

Mrs Raylene Chidsey
5279 Vandemark Rd
Medina OH 44256

9600 South Bank Drive
Roseburg, Oregon 97470-9482
auto FAX, phone 541/672-0932

July 20, 1997

Staber Industries, Inc.
4411 Market Place
Grovesport, OH 43125

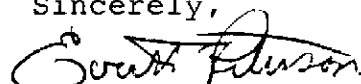
Dear Sir:

Congratulations on stepping ahead of the competition. I recently purchased a Series 2300 Top Load horizontal Washing unit from our local distributor, South Stevens Appliance in Roseburg Oregon. Selection from the several units on the current market was made by me to determine best design. My working career was owner of a business that designed and built custom high production specialty machines, consequently I end up scrutinizing all mechanical devices before purchasing. The Staber unit stands out HEAD AND HEELS above the competition. I love the dual bearings for the high speed rotating drum possible only on your machine design. The top load and access doors are a great design, and I expect those devices will prevail in the industry when your patent expires. The use of a D.C. motor with soft start shows proper application of motor to job.

The wash certainly is superior to the "old" agitator concept, which should be relegated to the bone yard! and the electric power and water etc. savings are great.....

Enough is enough, Thanks, Thanks.....

Sincerely,


Everett Peterson